



IDAHO'S BUILDING NEWS

The Quarterly Publication of the Idaho Building Contractors Association

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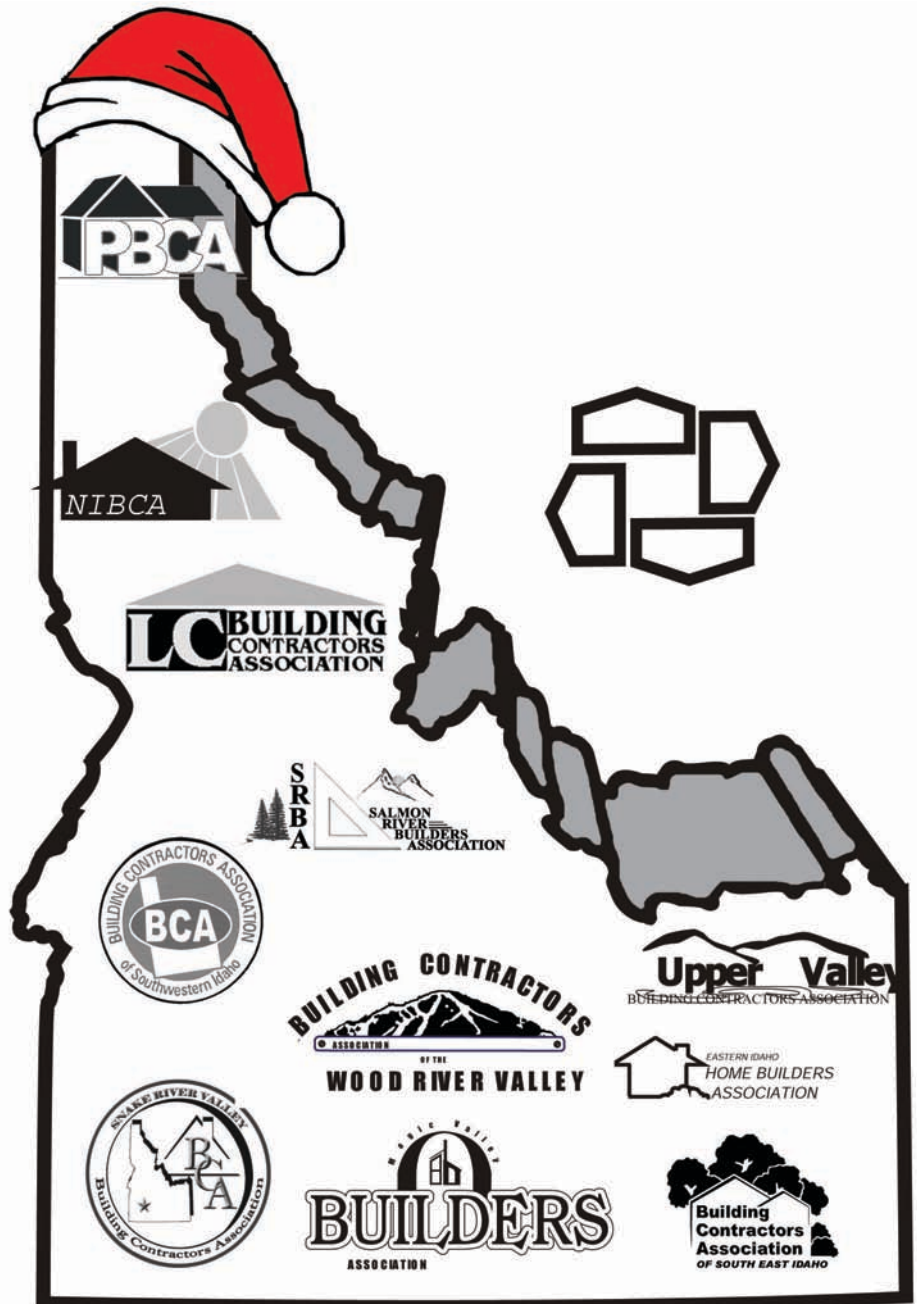
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Happy Holidays



• e-mail: ibca@heritagewifi.com

President's Message



Roy Ellis
Homestead Construction
(EIHBA)

I want to thank all of you for your support. I am honored to serve as your President this year!

I am looking forward to traveling to each local Association and getting to know all of you and letting you know how important you are to this Association.

Membership is starting to slip and I know that whenever you turn on the news the reports about the economy can get the best of us. But, I would like to think this slow down is to help adjust run away prices and get us back to where concrete, steel and all those things we buy will go down like gas prices have in the last two months.

Now is the time to think of better ways to build and to market our product. We need to stop high impact fees and stop sprinkler systems in all single-family homes by being involved in local and state issues that would stop good families from owning a home in any price range.

Being a member of the local and state association is more

important now than it has ever been. It is for that reason that we want all local associations to participate in a state-wide membership drive. We have asked the Oliver Group, who specializes in membership recruiting, to come to our Spring Board meeting and conduct the Membership Training. Before we say it won't work, let's try this first.

I would like to ask all Local Associations to send at least your President and EO to Spring Board and as many other members as you can send. Our fore fathers in this country believed "we the people" can make a difference. It only works when "we the people" stand up for what we believe and let our voices be heard.

All Builders and Associates in this industry who profit from building should belong to this Association. Our voices need to be heard!

Let us see how many we can get to Spring Board!

Thank you,

Roy Ellis, President

2008-2009 Executive Committee

Roy Ellis - President

Ron Whitney - 1st Vice President/Treasurer

Sallie Palleria - 2nd Vice President

Steve Pinther - Vice President Secretary

Ed Tensen - Associate Vice President

Patrick R. Minegar - Past Assoc. Vice President

Rob Pilote - Immediate Past President

Tim Timmins - Past President Liaison

Tracy Dixon - National Associate Director

Kent Mortensen - National Representative

Jerry Nemec - BuildPAC Trustee/RMB Chair

Ray Ellis - Member at Large Liaison

Jeff Wade - Member at Large

Dave Wilson - NAHB Senior Officer

Larren Novak - Area 15 Vice President

IBCA Committee Chairs and Co-Chairs

Sandy Wynn-Boyle - Associates Council

Patrick R. Minegar - Convention Committee

Karen Ellis - Executive Officer's Council

Jerry Nemec - Home PAC/RMB Chair

Burt Smith - Idaho Gold Key

Ron Whitney - Legislative Committee

Hyrum Johnson - Local President's Council

Sallie Palleria - Membership Committee

Rob Pilote - Past Presidents' Council

Jeff Butler - Public Relations Committee

Tracy Dixon - Spike Club

Scott Standley - Contractor Registration Task Force

Tony Hughes - Legal Defense Fund Committee

Ray Ellis - Legal Defense Fund, Vice-Chair



Frankie Hickman
IBCA Executive Director

NAHB's Fix Housing First

In an effort to ensure that the housing sector, which is almost universally regarded as the central contributing factor in the downturn, is fully represented in any stimulus package, NAHB has formed the "Fix Housing First" Coalition.

Home prices cannot stabilize, foreclosures cannot stop and the national economy cannot recover until homebuyers come off the sidelines and begin purchasing homes. It is time to propose a more robust recovery plan.

The housing recovery plan for which the coalition is advocating has two main components; 1) enhancing the existing first time homebuyer tax credit, and 2) creating an interest rate buy-down for homebuyers. We believe that these two proposals will work together to stimulate the housing economy. Check out the coalition's website: www.fixhousingfirst.com.

A Housing Recovery Plan To Revive the American Economy

Effective and meaningful action that works for Main Street

The Problem: *Falling home values are at the core of the current economic crisis.*

· Home prices and property values continue to dramatically decline across the country, affecting hard-working

Americans everywhere.

- Americans are hesitant to buy homes now because they fear prices won't stabilize anytime soon.
- Existing home inventory is nearing an all-time high and increasing as foreclosures flood the market.
- All sectors of the economy are affected because housing is so central to our daily lives.
- Thousands (soon to be millions) of jobs across all industries have been lost as a result of the housing crisis.
- Consumers have stopped purchasing, and small businesses are failing.
- Time is of the essence - single-day market changes can quickly wipe out the \$700 billion economic recovery plan.

The Solution: *Short-term, targeted incentives will encourage Americans to buy homes again.*

· In 1975, Congress passed a short-term \$2,000 tax credit for all new homes (\$12,000 adjusted for today's median home prices) coupled with subsidized mortgage rates. The stimulus jump-started the depressed economy and the effects continued long after the measure expired. What's needed now to create a housing recovery:

Enhance the Home Buyer Tax Credit

- Eligible purchases: primary residences between April 9, 2008, and December 31, 2009.

- Credit amount: 10% of home price capped at 3.5% of FHA loan limits (geographically dependent) - ranging between approximately \$10,000 and \$22,000.

- Eliminate current recapture: Only repayable if home is sold within 3 years.

- Monetization: credit available at time of closing.

Below market 30-year fixed-rate mortgage for home purchases

- 2.99% rate available for contracts closed between now and June 30, 2009.

- 3.99% rate for contracts closed between June 30, 2009 and December 31, 2009.
- Continue foreclosure prevention measures to keep people in their homes, help stabilize home prices and bolster the economy.

The Effect: Reviving demand positively affects the global economy.

- Stops the fall in home values.
- Encourages people to buy NOW instead of later.
- Restores consumer confidence and gets them spending again.
- Enhances the hard work that has been done to shore up our financial system.
- Creates jobs opportunities across the country in every sector.
- Energizes the economy!

Calendar

2009

Feb. 18 - 20	IBCA Winter Board Boise, ID
May 6 - 8	IBCA Spring Board Lewiston, ID*
July 25 - 29	IBCA Convention Sun Valley, ID
Oct. 21 - 23	IBCA Fall Board Boise, ID

*Tentative Location



*Kent Mortensen
State Representative*

The NAHB Fall Board of Directors was held in San Diego in September and there are many issues and concerns that we are dealing with nationally, many of which affect us in our own locals.

IBS Show in Vegas

- New category of application; the show will cost you less money to register because the education classes will be charged for separately instead of being an all inclusive fee as in the past.
- Entertainment - Beach Boys (Spike Party) & Lou Holtz
- Exhibitors - They are taking less space in the booths to reduce costs. We need to encourage everyone to attend since it is so close to Idaho. If the Exhibitors see a lot less activity at their booths they may not purchase booth space at the next IBS show. Budget will be down 5 to 10%.

Membership

- Membership provides 30% of NAHB Revenues
- Retention rate nationally is 71%
- Builder 1st year member retention is at 56%
- Associate 1st year member retention is at 49%

Branding

· Over the years, NAHB has gathered many logos with its numerous sub-groups. A new logo was presented at the board meeting. The acceptance was lack luster and the new logo was rejected by the Board of Directors. The Branding committee will be presenting 3 new logos for the Board to choose from at the next meeting. The BuildPAC logo will be the only other logo besides the new NAHB logo. All sub-groups will now use the new logo with subtitles. This will not affect State & Local logos unless they want to opt-in.

2009 Budget & Investment

With the drop in membership and an uncertainty on where we will be with IBS income, we have to use some reserved funds set aside just for this contingency. The Budget will be reviewed on an on going basis through the year to make adjustments to the budget if necessary. The 2008 Budget is tracking \$2 million better than anticipated and NAHB has lower expenditures than anticipated.

- Total net assets of Reserves - 115.3 Mill, 7.5 mill already allocated
- Investments down 10.6%

National Issues

(go to www.nahb.org - Search Quick Issues for more detailed info)

- Housing Credit Crisis - AD&C Credit Crunch for developing properties; Low appraisals on new product - go to www.nahb.org/constructionfinancing for information that you can use when working

with your lender.

- Lead Base Paint
- New law takes affect April 2010 on all pre 1978 homes
- Global Climate Change - continuing issue
- Infrastructure Finance (Impact Fees) This has been a problem all over the country as communities are trying to find ways to fund themselves. Check out www.nahb.org/infrastructurefinance for alternative ways that you can recommend to your community leaders of funding themselves without imposing additional impact fees.
- Endangered Species Act / Critical Habitat. This has been a continuing issue in many parts of the country with legal actions taking place.
- Fire Sprinklers - As most know we were unable to stop the onslaught of Fire Chiefs that were brought in at the International Codes Council (ICC) to vote to have sprinkler systems in all residential homes. This new code will be in the 2009 code book that will be going out for adoption by State and Local Building Departments. We will want to work with our State Legislators to have that portion of the building code excluded from adoption when approving the new code book. We will also want to look at possible trade-offs if the code is adopted.





Tracy Dixon
IBCA Spike Chair

The Spike Club Levels and Award: *Growing Our Strength Through Member Recruitment, Retention, and Involvement*

Recruiting new members to your local association is an activity recognized and rewarded through the NAHB Spike Club Program. Those who participate are called Spikes and they are among the most valued members of the association.

Member-to-member recruitment and retention efforts are highly valued because of the grassroots growth and stability they bring to the association. These efforts lend to the development of the general membership and our leadership pipeline, keeping the face of our association true to that of our industry and the wide scope of interests we represent.

Spikes are the membership leaders of our federation, building the voice, power, and influence on every level, in every state!

Spike Club Q & A

What are the benefits of becoming a Spike?

The real benefits are intangible—you will be recognized for your contributions to the association and regarded as an accomplished and connected member. Additionally, Spikes receive: Increased visibility, recognition, and networking opportunities at industry events; Unique and valuable rewards for each level of achievement, including lapel pins, plaques, trophies, wearables, jewelry, and more!

How do I become a Spike?

Before becoming a Spike, you are a Spike candidate. That means you have earned between one and five Spike credits. Once you earn your **sixth** Spike credit, you become an official NAHB Spike!* Spike credits are earned by recruiting and retaining NAHB and Council members.

To retain your status as a Spike you must earn a minimum of one Spike credit (new or retention) each year until you reach a total of 25 credits, at which point you are elevated to Life Spike status.

**Providing you have earned those six credits within two consecutive membership years.*

How do I earn Spike credits?

Members earn one Spike credit for each new member they sponsor.

When that member renews after his or her first year of membership the sponsoring member automatically gets one retention credit.

Every year the member renews thereafter, the sponsoring member will receive a ½ renewal credit.

For Affiliate members, Spikes receive a ½ credit for recruitment and a ½ credit for their renewal.

Note: Double Spike credits are awarded during the month of May.

Will I earn Spike credits for recruiting and retaining members into a Council?

Yes, when a new Council membership is activated the recruiter earns a ½ credit, and when that member renews his or her council membership, the sponsor earns ¼ retention credit. Read information about how to report Council Spike credits.

This article was provided by NAHB. Visit www.NAHB.org for further information on Spikes and the recognition and awards available.





Jeremy Pisca
IBCA Lobbyist

GOOD NEWS - Election 2008 Favorable for Home PAC

One of the primary missions of the Idaho Building Contractors Association (IBCA) is to proactively seek a regulatory environment that allows our industry to thrive. As your lobbyist, I fight hard at the Idaho State Legislature to halt measures that are harmful to the industry, and support and enact measures that make sense and help your business. Critical to this mission is to elect candidates that support the housing industry. The IBCA's political action committee (Home PAC) uses money generously contributed by our members to aggressively interview and support friends of the industry. Home PAC does not interview and endorse based upon membership in the Republican party nor the Democrat party. Rather, we help candidates that we believe are members of the "Builder Party."

It goes without saying that the last election cycle was an interesting one. On the national scene, Idaho again solidified its status as a "red" state, voting heavily in favor of Sen. McCain for president. In a break from being "all red," however, Idaho elected a new Congressman to represent the first congressional district. Congressman-elect Walt Minnick won a close contest (by roughly 4,000 votes) to succeed current Congressman Bill Sali. Also, Idahoans elected a long-time friend of the construction industry, Lt. Gov. Jim Risch, to succeed retiring U.S. Senator Larry Craig.

There was no appreciable change in the make-up of Idaho's State Legislature and

it is essentially unchanged as to political party balance. The present make-up of the Idaho State Senate is: 28 Republicans and 7 Democrats. The House of Representatives will be comprised of 51 Republicans and 19 Democrats. In the Senate, the political make-up did not change. In the House, in terms of party affiliation, only one seat changed. One house Democrat was defeated by a Republican in District 33A, giving the Republicans one more vote in an overwhelmingly Republican legislature.

New to the Senate are Charles Winder (R) District 14; Les Bock (D) District 16; Nicole Le Favour (D) District 19; and Bert Brackett (R) District 23. All but Winder are former House members, and in each case, the political party is the same as the persons they replaced.

The following are new to the House: Judy Boyle (R) District 9B; Pat Takasugi (R) District 10A; Grant Burgoyne (D) District 16A; Elfreda Higgins (R) District 16B; Brian Cronin (D) District 19B; Joe Palmer (R) District 20A; Richard Jarvis (R) 21A; Stephen Hartgen (R) District 23B; and Jeff Thompson (R) District 33A. All of the House members, except for Jeff Thompson, replaced a former House member of the same party. Jeff Thompson defeated incumbent Democrat House member, Jerry Shively.

Of the 38 financial contributions that the HOME PAC made to candidates, 36 won their races this year. This gives Home PAC a 95% winning percentage. Those races in which were contributed to are as follows with the only two losses (*) coming in District 18:

D1 House Seat A (R) Eric Anderson
D1 House Seat B (R) George Eskridge
D2 Senate (R) Joyce Broadsword
D3 House Seat (R) Jim Clark
D4 Senate (R) John Geodde
D4 House Seat A (R) Marge Chadderdon
D4 House Seat B (D) George Saylor
D7 Senate (R) Joe Stegner
D8 Senate (R) Lee Heinrich
D8 House Seat A (R) Ken Roberts
D8 House Seat B (R) Paul Shepherd
D9 House Seat A (R) Speaker of the House Lawrence Denney

D10 Senate (R) John McGee
D11 (R) Brad Little
D12 House Seat B (R) Gary Collins
D13 Senate (R) Patti Anne Lodge
D13 House Seat B (R) Steve Kren
D14 House Seat A (R) Mike Moyle
D14 House Seat B (R) Raul Labrador
D15 House Seat B (R) Max Black
D16 Senate (D) Les Bock
D18 Senate (D) Kate Kelly
D18 House Seat A (R) Becky Young *
D18 House Seat B (R) Julie Ellsworth *
D21 House Seat B (R) Cliff Bayer
D23 House Seat A (R) Jim Patrick
D23 House Seat B (R) Stephen Hartgen
D24 House Seat B (R) Sharon Block
D26 Senate (R) Dean Cameron
D29 Senate (D) Diane Bilyeu
D29 House Seat A (R) Ken Andrus
D29 House Seat B (D) James Ruchti
D30 House Seat B (D) Elaine Smith
D31 Senate (R) Pro-Tem Robert Geddes
D33 Senate (R) Bart Davis
D34 Senate (R) Brent Hill
D34 House Seat A (R) Mack Shirley

I would like to congratulate and extend my hearty thanks to these candidates for being friends of our industry, and for their willingness to serve the citizens of the state of Idaho. I would encourage each of our members to do the same. I have the deepest respect for anyone who is brave enough to throw their hat in the ring and run for public office. It requires the highest degree of personal sacrifice, not only from the candidate, but also from their families. Congratulations.

I would also like to extend a "thank you" and a "congratulations" to each member that contributed to the Home PAC, and to the Home PAC committee itself, which did an incredible job of researching the candidates and raising funds in these trying economic times.

"Jeremy P. Pisca is a partner in the Risch Pisca, PLLC, law firm. His practice is concentrated in the areas of real estate, construction and governmental affairs. He serves as the lobbyist for the Idaho Building Contractors Association. He can be reached by phone: (208) 345-9929, or by email at jpisca@rischpisca.com."

More Monetary Stimulus Is on the Way

Central banks here and abroad fortunately have a lot of leeway to adjust monetary policies without prior political approval, and we've been witnessing impressive rounds of monetary ease by the Federal Reserve and key foreign central banks.

But monetary policy stimulus can prove to have little immediate kick when depository institutions are afraid to lend, even to each other, and private sector participants (consumers and

businesses) don't want to borrow and spend.

Unfortunately, that seems to characterize the current situation in the U.S. and many other parts of the world at this time.

But central banks are not about to give up. We're looking for further reductions in key policy rates at home and abroad.

In the U.S., we expect the Fed to drop the target federal funds rate from 1% to 0.5% at the Dec. 16 meeting of the Federal Open market Committee, and

the discount rate should be cut by the same amount.

We also expect the Fed to hold this highly stimulative monetary policy stance throughout 2009. The lagged effects of monetary stimulus are bound to gain traction during 2009, helping to limit the depth and duration of the recession.

<http://www.nahbmonday.com/ey/eonecon/issues/2008-11-13.html>

Housing and Interest Rate Forecast

	2005	2006	2007	2008	2009	2010
Housing Activity (000)						
Total Housing Starts	2,073	1,812	1,341	936	784	1,000
Single Family	1,719	1,474	1,034	633	546	740
Multifamily	354	338	307	303	238	260
New Single Family Sales	1,279	1,049	768	501	531	725
Existing Single-Family Home Sales	6,181	5,703	4,958	4,358	4,575	5,050
Interest Rates						
Federal Funds Rate	3.21%	4.96%	5.02%	2.10%	1.01%	2.00%
90 day T Bill Rate	3.21%	4.85%	4.47%	1.44%	0.84%	1.90%
Treasury Yields:						
One Year Maturity	3.62%	4.93%	4.52%	1.95%	1.65%	2.80%
Ten Year Maturity	4.29%	4.79%	4.63%	3.78%	3.64%	4.29%
Freddie Mac Commitment Rates:						
Fixed Rate Mortgages	5.87%	6.41%	6.34%	6.07%	5.75%	6.29%
ARMs	4.49%	5.53%	5.56%	5.08%	4.81%	5.49%
Prime Rate	6.19%	7.96%	8.05%	5.12%	4.01%	5.00%

Data are averages of seasonally adjusted quarterly data and may not match annual data published elsewhere.

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For more forecast details, visit www.HousingEconomics.com.

Remedies for the Economic Crisis

Compiled by Jim Mathias

"If we focus on solving problems for our customers instead of trying to guess at it, we will thrive in a down economy. People will always have needs that must be met. The ones meeting them best will not only survive but thrive through troubled times and be on top when it ends (and it will)."

-Jim Mathis

"Winners aren't cutting expenses. Winners are innovating products and services."

-Sam Silverstein

"Don't guard your job or position - guard your customers. In the end you will lose your job if you try to guard it, but if you guard your customers, you will still have them."

-Jeffrey Gitomer

"Don't let the gloom and doom of the media fool you. In times like these, information and expertise are the most valuable resources on earth. As long as you possess some - and know how to market it - you'll never want for business."

-Randy Gage

"In a slow economy, publicly-held companies cut budgets so that they can please their stockholders and show an immediate profit on the bottom-line. Most of the budget cutters look like heroes after the first few months of the change because initially they put a profit on the bottom-line. The problem is that cutting is a short-term fix to a long-term problem. I have never seen a company cut themselves into a successful marketing position. Sorry, but the real

name of the game is the top-line that can only be made to grow with investments in people, training, and advertising (PTA).

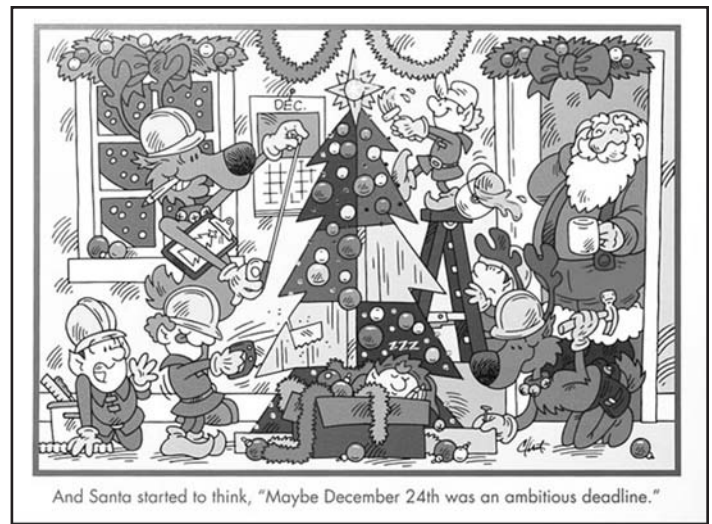
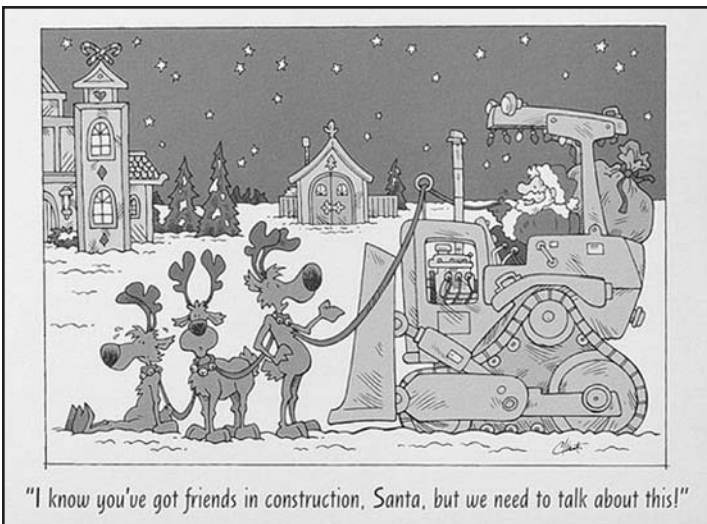
Lee Iacocca proved it many years ago when he led Chrysler out of bankruptcy. He did it by coming up with exciting new products and increasing sales by investing in people, training, and advertising. Sales and customer service training is the smart way of getting more out of a slow economy. It is the rope that someone throws to you after you have fallen from a cliff, and you are hanging on a limb. It is the rescue that gives you something to hold on to while you recover."

-Joe Bonura

"Reaching Beyond Excellence"

- November 2008 Issue #73

www.JimMathis.com





Joe Collins (left), BCASWI

Congratulations on being chosen as Registered Master Builder of the quarter!

Joe Collins, owner of Fireside Homes, Inc. and his son/project manager Anthony Collins have

focused their company on high quality, innovation, personal relationships and homes of lasting values for their customers.

"Energy Star" certification comes with every new home and "LEED" certification is also available with Fireside Homes, Inc. building the first "GOLD" rated "LEED" home in the state of Idaho winning an award from Idaho Smart Growth.

Fireside Homes, Inc. is a proud member of the Building Contractors Association of Southwestern Idaho, the U.S.

Green Building Council, the Idaho Building Contractors Association and National Home Builders Green Building Council along with the RMB program.

Joe and his wife Barbara have been married for 33 years and have raised two sons, Anthony and Matthew. The family enjoys all the outdoor activities Idaho has to offer.



**Legislative Luncheon
Thursday, February 19, 2009
The Rose Room
12:00 - 1:00 p.m.**

The IBCA has coordinated a golden opportunity for members to visit one-on-one with their state legislators in a casual setting. This round-table discussion is a great time to express the needs of the building industry pertaining to state legislature and the laws being presented in the 2009 session. To find out

who the Legislative Representatives are for your district, visit <http://www.legislature.idaho.gov/about/districtmap.htm>.

Cost to attend is \$25 or combine with your Winter Board Registration Fee for an all-inclusive fee of just \$60.

Winter Board Meeting

February 18-20, 2009
Red Lion Downtowner - Boise

Hotel Information:

Red Lion Downtowner
Room Rates \$92 + Tax
Reservations 1-800-RED-LION
or 208-344-7691

****Room Block released
February 4, 2009****

Registration:

\$60- All-Inclusive
(Registration, 2 Breakfasts & Leg. Lunch)
\$35 - Registration ONLY
(Registration & 2 Breakfasts)
\$25 - Legislative Lunch ONLY

Contact IBCA for more information:
IBCA@heritagewifi.com

Local's Corner!



BCASEI: Where the fun never stops!

Since we last met, our local has been busy preparing for the changing of the guard. On November 11, 2008, we swore in our new Board of Directors- Roy got to practice for the rest of you on us...and he did a smashing job! We are now being lead by Dustin Morrison, owner of American Dream Home Builders, LLC. There are many exciting changes awaiting us with Dustin at the helm and we are looking forward to the ride!

Manny Valencia from Western Wholesale Supply is heading up our Holiday Party and we will be collecting non-perishable items and monetary donations for the Idaho Food Bank at that gathering. That shindig will be happening on Friday, December 12th. After that, we will be heading into Auction territory, so it's just been go...go...go!!

We are looking forward to seeing you all in February!

~Randi Thomson, EO



Our Playhouse Raffle is off and running.

We started this program last year, the day after Thanksgiving and delivered the playhouse to the lucky winner in time for Christmas Eve. We premiered the playhouse in the annual Parade of Lights and won 2nd place. Local businesses allowed us to set the playhouse on their lot and sold tickets for us. We were able to raise enough from proceeds to support communitiy service projects as well as supplement operating expenses. It was a huge success.

We donated our time and services this year to many Community Service Projects: the Lemhi Afterschool

Promise, the Pioneer Elementary Project Day and re-siding the Lemhi County Fairgrounds Grandstand. Community service continues to be a large part of our program and a great way to keep the community aware of our association.

We have accomplished a great deal this year working with both the County and City on long term, Comprehensive Planning. Both are undergoing revisions to their development codes. We are staying in close contact with both governments and offering training wherever possible to supplement key issues.

Forty-one people attended our Construction Regulations Workshop last week. In conjunction with the Small Business Development Center, we brought instructors from the Army Corps, Dept of Water and EPA to discuss constrution regulations. Most of our growth is directly along the Salmon and Lemhi Rivers. We are continuing to see change in our valley due to increased development pressure and a strong tie to natural resources.



(Photo of SRBCA

President and Vice President delivering the playhouse to a happy Grandpa)

~Michelle Tucker, EO



The Snake River Valley Building Contractors Association is very excited about its membership increase this year and for being recognized by The National Association of Homebuilders with the "Highest Member Recruitment Award" for our group size during the 2008 National

Membership Day Drive. Randy Neary, SRVBCA President, represented our local at the NAHB Fall Board Meeting in San Diego and was proud to announce that our local was recognized for our increase and retention in membership during the meetings.

We have a very active Public Relations Committee who are focusing on educating our membership on the value of their membership and will be sending out to our membership a postcard letting our members know that we are fighting for them and the industry.

The City of Middleton has been on our priority list and will continue to be. The SRVBCA, in partnership with the Idaho Association of Realtors, hired attorneys to review the ordinance and concluded what the SRVBCA suspected—that the impact fee was not properly enacted. The SRVBCA and IAR threatened to sue the City of Middleton. The City of Middleton repealed its ordinance and agreed to work with the SRVBCA on future impact fees. In the end, we share similar goals in ensuring that any impact fee enacted is fair and equitable and strictly in compliance with the Idaho Development Impact Fee Act. We are pleased to participate in that process and to provide the city with suggestions, information and other assistance.

~Sharon Story, EO



On behalf of NIBCA Leadership and membership, it's a pleasure to share some of the good work we've been up to lately!

The 2009 Turkey Drive was a huge success! NIBCA delivered 442 turkeys (6,065 pounds) to the Post...

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Falls Food Bank and Community Action Food Bank (Coeur d'Alene) on Tuesday, November 18th. They were overwhelmed with the response from NIBCA and the amount of turkeys delivered. Many members made this possible by donating their time and money.



left to right: Bill Johnson, 2009 President; Larry Jeffres, 2009 Associate Director; Bill Clark, Associate Director; John Hoffman, Turkey Drive Chair (RDI Heating & Cooling); and Lisa Brown, Associate Vice President. Not pictured: NIBCA President, John Saffels

The NIBCA Membership Drive held November 6 resulted in 6 new members, increased interest and exposure, and a refocus on members doing business with members and the value of membership. It was a great opportunity for members and potential members to hear positive member testimonials, network, tour our impressive office space, and enjoy food and drink.

The NIBCA Public Relations Team's NASCAR Raffle raised \$2,000 for the general operating budget, with a portion benefitting the NIBCA North Idaho College scholarship endowment fund. The happy winner enjoyed a get-a-way for two to Phoenix with a race package that included tickets for three races, 4 star hotel accommodations, and roundtrip airfare.

The NIBCA Women's Council is getting ready to deliver 25 Thanksgiving

complete-dinner baskets to the Women's Center and to ensure a Merry Christmas for some elderly folks in the area. The Council's highly creative "Peacock" themed Christmas tree is nearly ready for entry in the annual Kootenai Health Foundation's Festival of Trees, a charitable event that will help Children's Services at Kootenai Health.

NIBCA members are looking forward to the year-end event, Jokers & Jingle Bells, food, drink, music, Casino Night, and... a mechanical bull! Yee Haw!

The community outreach, member involvement, and determination to strengthen and grow the Association NEVER ends!

~Debbie Hanna, EO



Hello Home Builders & Associates,

It's hard to believe that the snow will be covering the ground very soon up here in the northern panhandle. It seems like it just melted. The PBCA

is wrapping up another year. We just held our Board of Directors Elections in which we are excited about a new year.

In April the PBCA will be having their 24th Annual Home & Garden Show. This event is our biggest fundraiser of the year. We are gearing up for it already. Due to the relocation of the Home & Garden Show it was bigger and better than the years past.

The Residential Carpentry Program is awaiting the sale of the house that was finished a couple of months ago. After the house sells the kids can start another house. The Carpentry Class is building storage sheds and an addition to the High School to keep busy.

Building is very slow in the Panhandle, as it is everywhere. We look forward to when the economy grows again.

Happy Holidays to everyone.

~Kristina Owens, EO



Make your name known!

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